

College Name: \_\_\_\_\_

Seat No: \_\_\_\_\_ Student's Name: \_\_\_\_\_

Copy No: \_\_\_\_\_

**KARACHI UNIVERSITY BUSINESS SCHOOL  
UNIVERSITY OF KARACHI  
FINAL EXAMINATION DECEMBER 2017; AFFILIATED COLLEGES  
HUMAN RESOURCE MANAGEMENT; BA(BS)-552 / BA (H)-552  
BBA – VI**

**Date: January 13, 2018**

**Max Time: 90 Mins  
Max Marks: 30**

**INSTRUCTIONS:**

- 1. Attempt 3 questions where Q2 is compulsory. Do not write anything on the question paper. EXCEPT the initials mentioned above.**
- 2. Mobile phones or any other communicating device will not be allowed in the examination room. Students will have to remove the batteries of these devices before entering the examination hall.**

**Q-2(a)** Explain briefly, what Human Resource Management is? And why it is important to all managers? **03**

**(b)** Describe the functions of HRM and the new approaches to organizing HR **07**

**Q-3(a)** Without proper 'Job Analysis' and 'Human Resource Planning' the human resource functions cannot be performed effectively. Why? **05**

**(b)** An interview is a procedure designed to obtain information from a person through oral responses to oral inquiry. Discuss the purposes for which managers use interviews in organizations **05**

**Note:** Your answer must not exceed one page of your answer script

**Q-4(a)** Define the following : (any five) **05**  
(i) Salary compression (ii) training and orientation (iii) employee log book (iv) alternative staffing (v) negligent training (vi) Job aid (vii) Realistic Job Preview

**(b)** Why careful selection is important? explain **05**

**Note:** Your answer must not exceed one page of your answer script

**Q-5** Write short notes on any four of the following: **10**  
I. Job posting  
II. Two-tier orientation program  
III. Succession planning  
IV. Negligent hiring  
V. Recruiting yield pyramid  
VI. Broadbanding

**Note:** each note must not exceed half page of your answer script

**END OF SUBJECTIVE PAPER**