

**APPEARANCE OF MOBILE PHONE(S) / SMART DEVICE(S) SUBJECT TO CONSIDERED AS AN  
ACT OF CHEATING**

College Name: \_\_\_\_\_

Student Name: \_\_\_\_\_ Seat No: \_\_\_\_\_

Copy No: \_\_\_\_\_

**KARACHI UNIVERSITY BUSINESS SCHOOL  
UNIVERSITY OF KARACHI  
FINAL EXAMINATION JUNE 2015; AFFILIATED COLLEGE  
BANKING OPERATION & MANAGEMENT; BA (M)-682  
MBA-IV**

**Date: June 25, 2015**

**Max Time: 3 Hrs**

**Max Marks: 60**

**INSTRUCTIONS:**

- 1. Attempt 4 questions where Q7 is compulsory. Do not write anything on the question paper.**
- 2. Mobile phones or any other communicating device will not be allowed in the examination room. Students will have to remove the batteries of these devices before entering the examination hall.**

Q1 a) Define the terms "banker" and "customer".

b) State any three types of relationships that can exist between a "banker" and a "customer".

Q2 a) What are Non-performing Loans? How do they affect Bank's profitability?

b) What is the purpose of KIBOR and Explain its significance for banks?

Q3 Explain any 5 factors that lenders consider when evaluating an individual or business seeking credit.

Q4 a) List any 3 characteristics of Negotiable Instruments.

b) Who are the parties to a promissory note and a bill of exchange?

Q5 Discuss why the cash flow base lending should be preferred over collateral back lending.

Q6 a) Discuss the difference between primary security and secondary security.

b) Give key characteristics of a good security.

Q7 Write short notes on:

A. Partnership Accounts

B. Trust Accounts

C. Dormant Accounts

D. Documents required to open a Private Limited Company account.

**END OF EXAM PAPER**